



Rhyme

From L to R:
Dave Duhn (NJPA), Bruce Ogrodnik (NJPA), Mike Steinhoff (Rhyme), Dave Brady (Rhyme)

MVP AWARD FROM NJPA

What is NJPA?

National Joint Powers Alliance (NJPA) is a public agency that simplifies the bidding and contracting process by giving their 47,000 members access to national contract volume pricing. NJPA's no-cost membership is available to government, education (both public and private) and all non-profit agencies nationwide. NJPA responds to its members' purchasing needs by facilitating and awarding national competitively bid contracts, making your day a whole lot easier.

When your required to "go out to bid", purchase through NJPA

90% of members join through the online application, visit www.njpacoop.org/join/ application to join. If you are already a member of NJPA you can browse through over 175 awarded vendors across a variety of industries. For the Technology & Communication Solutions, Sharp is the awarded vendor that Rhyme can assist

you with. Rhyme will facilitate NJPA's process to satisfy your local/state bidding requirements, avoiding duplication of the process. The hard work is already done for you because the best vendors in each industry have already been chosen.

Sharp's Success with NJPA

Sharp has provided NJPA products and services for over 12 years and is guaranteed to hold the contract until 2016. Sharp holds an exclusive contract award for copiers, solutions, accessories and services. The contract includes Sharp's full line of MFPs, AQUOS BOARD, and Professional Projectors and Displays. They were awarded the contract based on price comparisons, best selection of products and the best national dealer network, **that's us!**

Rhyme utilizes the Sharp NJPA contract to reduce the time and expense of the purchasing process for our customers. We provide you with national volume pricing,

one-step ordering, same-day order processing and prompt delivery.

Rhyme's Success with NJPA

There is no dollar amount that can be put on the value Rhyme can bring your organization through NJPA. We streamline the contracting process by eliminating the need to duplicate bid documents and reduce the amount of time staff is needed for your purchasing needs.

NJPA contract manager, Bruce Ogrodnik, presented the inaugural MVP award to Rhyme for our exceptional efforts in promoting Sharp's competitively bid NJPA Technology Solutions Contract #100312-SEC. Rhyme successfully used the NJPA contract to sell Sharp products to our customers throughout Wisconsin.



"An Alliance Built On Trust."